

## Costs

The participation fee for the 3-day BioBusinessMatching 2013 during BIOTECHNICA is:

BIOTECHNICA Visitors € 99 (incl. VAT), including one entrance ticket for 3 days

BIOTECHNICA Exhibitors € 59 (incl. VAT)

## Meeting times

October 08, 2013: 10:00 a.m.—5:30 p.m.

October 09, 2013: 9:30 a.m.—5:30 p.m.

October 10, 2013: 9:30 a.m.—2:00 p.m.

## Venue

The BioBusinessMatching 2013 takes place in hall 9, stand B51 at the Fair Ground Hannover, Germany

## Main Organiser

NBank—Investitions– und Förderbank Niedersachsen  
Enterprise Europe Network Niedersachsen  
Thomas Brinks, Tel. +49 511 30031-362  
thomas.brinks@nbank.de



For further information please contact:

## Co-Organisers:



Bremerhavener Gesellschaft  
für Investitionsförderung  
und Stadtentwicklung mbH



HESSEN

TRADE & INVEST



Innovations-Management  
Rheinland-Pfalz



The Enterprise Europe Network is an initiative of the European Commission's Directorate— General for Enterprise and Industry. The Enterprise Europe Network is co-funded from the EU budget under the Entrepreneurship and Innovation Programme (EIP) within the Competitiveness and Innovation Framework Programm (CIP).



# BioBusinessMatching at BIOTECHNICA 2013

Cooperation in Science & Business

HANNOVER, Germany  
OCTOBER 8-10, 2013



Business Support on Your Doorstep

Invent, innovate, sell and partner up! The BioBusinessMatching at the BIOTECHNICA 2013 and its organisers are at your service.

# BioBusinessMatching at BIOTECHNICA 2013

## About BIOTECHNICA

The BIOTECHNICA is Europe's leading event for biotechnology and life sciences. Exhibitions, conferences and free forums on innovation, the latest research findings and product innovations make BIOTECHNICA 2013 the place to be.

## About the BioBusinessMatching

The BioBusinessMatching 2013 is organised by the Enterprise Europe Network. At the BioBusinessMatching 2013 international decision-makers, scientists and developers from biotechnology, pharmaceutical sectors and life sciences can meet in pre-scheduled one-to-one meetings.

During the event you can explore opportunities for business development, licensing, patenting, technology transfer, financing services, strategic alliances, collaborations with research institutes and more.

### Reasons to participate:

- Power network with biotech players from around the world (300+ delegates expected).
- Identify new business opportunities.
- Use the online catalogue to screen company profiles and potential collaborators.
- Discover latest trends in the exhibition halls and discuss the latest research findings with distinguished speakers at BIOTECHNICA 2013.

## How to register

1. Register in our online catalogue to highlight your organisation and the business contacts you need.
2. Search the catalogue for companies of your interest.
3. Request a 30 minute meeting.
4. The meetings will be arranged by the organisers.
5. Receive your personal meeting schedule in advance of the event, so you can begin your discussion on the first day!

## Further information and registration

[www.biobusinessmatching.com](http://www.biobusinessmatching.com)

## What are the benefits?

- This is an ideal way to find partners for commercial and technological cooperation and also the opportunity to screen potential partners already before the meeting.
- Our matching events have a high success rate of partner agreements, they are a perfect way to establish new contacts and to share experience.
- You will have free access to the exhibition ground and the different forums on innovation.
- The joint event of Enterprise Europe Network and Fit for Health offers the opportunity to meet research partners connected to the supportive infrastructure of FP7 projects and the network closely connected to innovative companies.

## About the Organisers

The Enterprise Europe Network helps small businesses to make the most of the European internal market. Working with more than 600 local business organisations across the EU and beyond, we can help you to develop your business in new markets, source or license new technologies and find access to EU financing and EU funding.

## Bio@venture

The Bio@venture Conference 2013 is the venue where life science ideas get the chance to meet new capital! On 08. October the Bio@venture Conference offers a platform for entrepreneurs to present their innovative ideas to investors. Short presentations of selected enterprises give a first impression and can be followed by individual negotiations later on. Expert lectures on financing will be given. More information and registration under:

[www.bioatventure.de](http://www.bioatventure.de)

